



John J. Nardi

October 18, 2007

Mr. Vernon A. Williams  
Surface Transportation Board  
395 E Street, S.W.  
Washington, DC 20423-0001

Hapag-Lloyd (America) Inc.  
399 Hoes Lane  
Piscataway, NJ 08854  
Phone (732) 562-1800  
Fax (732) 885-6132  
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Gentlemen,

My Name is John J. Nardi and I am the Senior Vice President of Corporate Operations at Hapag-Lloyd's USA headquarters at 399 Hoes Lane, Piscataway, NJ.

In this position, I am responsible for all operational costs, operational performance, as well as developing and maintaining an efficient operational service network for Hapag-Lloyd's Region North America.

Hapag-Lloyd is the fifth largest ocean carrier. We deploy a modern fleet of more than 140 containerships within the scope of different alliances, which includes a number of charter vessels. Together with our partners, we offer 77 services around the world.

We understand that Canadian National is requesting authority to acquire and operate the EJ&E West Company and we strongly support this application as the combined company would offer improved efficiency for movements through the Chicago area.

It is our opinion that this acquisition would also more efficiently link CN's lines to, from and within Chicago and would allow additional traffic to be routed around downtown Chicago. In addition, it would also reduce congestion for rail movements in the Chicago area.

Based on CN's prior history and experience of integrating other carriers such as Illinois Central, Wisconsin Central and GTW, we expect a smooth integration of EJ&E's assets into the CN system.

We believe that the proposed acquisition would provide significant benefits to Hapag-Lloyd and our customers and we fully support the application.

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I, John J. Nardi declare under penalty of perjury that the foregoing is true and correct.

Further, I certify that I am qualified and authorized to file this statement.

Executed on October 18, 2007

  
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John J. Nardi  
Senior Vice President Corporate Operations  
HAPAG-LLOYD (AMERICA) INC.  
As agent for HAPAG-LLOYD AG

# HARKINS CUNNINGHAM LLP

Attorneys at Law

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November 19, 2007

## **BY HAND DELIVERY**

The Honorable Vernon A. Williams, Secretary  
Surface Transportation Board  
Office of the Secretary  
395 E Street, S.W.  
Washington, DC 20423-0001

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Office of Proceedings

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Public Record

**Re: Canadian National Railway Company and Grand Trunk Corporation –  
Control – EJ&E West Company (STB Finance Docket No. 35087)**

Dear Mr. Williams:

Enclosed are the signed originals, and 10 copies, of nine additional statements in support of the transaction proposed in the Railroad Control Application (CN-2, filed October 30, 2007). These include statements by the following:

- A&R Transport, Inc.
- Behr Iron & Steel, Inc.
- Consolidated Grain and Barge
- Hapag-Lloyd (America) Inc.
- Louisiana Pacific Corporation
- Major-Prime Plastics, Inc.
- Ozinga Bros., Inc.
- Parkdale International Ltd.
- Verso Paper

These supplement the sixteen statements of support filed with the application.

Very truly yours,

Paul A. Cunningham

Counsel for Canadian National Railway Company  
and Grand Trunk Corporation

Enclosures  
PHILADELPHIA

www.harkinscunningham.com

WASHINGTON